

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants


By Michelle L. Long


 Download

 Read Online

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long

This book will help you start earning money in your OWN business with the wealth of information it provides. It includes steps to start your own business (and estimated start up costs); how to define your services and set billing rates (includes average billing rates); how to improve your knowledge and experience; obtain new clients and effective marketing ideas; details about websites, client engagements, market opportunities, growing the business, and MUCH more. The book includes results of a national survey of QuickBooks ProAdvisors about their annual income, use of engagement letters, over 300 comments and advice on things they wish they had known sooner or done differently, their KEYS to SUCCESS and more! Bookkeepers, accountants, tax preparers, and consultants will all find beneficial information in the book. With your own business, you can decide what hours you want to work, services to provide, and work from home if you choose! This book will help you SUCCEED!

 [Download Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants.pdf](#)

 [Read Online Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants.pdf](#)

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants

By Michelle L. Long

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long

This book will help you start earning money in your OWN business with the wealth of information it provides. It includes steps to start your own business (and estimated start up costs); how to define your services and set billing rates (includes average billing rates); how to improve your knowledge and experience; obtain new clients and effective marketing ideas; details about websites, client engagements, market opportunities, growing the business, and MUCH more. The book includes results of a national survey of QuickBooks ProAdvisors about their annual income, use of engagement letters, over 300 comments and advice on things they wish they had known sooner or done differently, their KEYS to SUCCESS and more! Bookkeepers, accountants, tax preparers, and consultants will all find beneficial information in the book. With your own business, you can decide what hours you want to work, services to provide, and work from home if you choose! This book will help you SUCCEED!

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long Bibliography

- Sales Rank: #163035 in Books
- Brand: Brand: CreateSpace Independent Publishing Platform
- Published on: 2007-10-13
- Original language: English
- Number of items: 1
- Dimensions: 9.00" h x .46" w x 6.00" l, .61 pounds
- Binding: Paperback
- 200 pages

 [Download Successful QuickBooks Consulting: The Comprehensive ...pdf](#)

 [Read Online Successful QuickBooks Consulting: The Comprehensive ...pdf](#)

Download and Read Free Online Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long

Editorial Review

From the Author

- * **Thinking about starting your own consulting business?**
- * **Need ideas to help grow your business?**
- * **Not sure how to get clients or what rates to charge?**
- * **Want advice from other top consultants?**

If so, then Successful QuickBooks Consulting is for you! After owning my own traditional accounting practice for about five years, I realized I did not really enjoy the work I was performing. I went back to school and earned an MBA in Entrepreneurship. Now, I am the owner of M. Long Consulting, LLC. Speaking, training, consulting, and writing are now my focus, and I could not be happier!!! I have been able to be my own boss, set my own work hours, and select the clients and type of services I want to provide. Most importantly, I have been home with my children while they are growing up! It is my hope that I can help share my knowledge to help others achieve the same in their lives! I truly enjoy helping others start and grow their own business as well as helping small and growing businesses to utilize QuickBooks to manage their business with good financial information.

Alison Ball, Sr. Manager, Accountant Training Network, Intuit, Inc.

"Michelle Long has created a very comprehensive guide for anyone considering starting a QuickBooks Consulting business. Her use of real-life examples and the fact that she has used her own experiences along with those of other leading QuickBooks Consultants is very compelling."

Cheri Streeter, MBA and Small Business Development Center Director, Overland Park, KS

"Sharing best practices is what Michelle Long does best -- whether it's teaching QuickBooks in the classroom or sharing her tips in this book. The best part is: Michelle actually practices what she preaches -- in her own consulting business. Michelle's guide is full of practical how-to's and is the perfect first step for anyone contemplating starting a QuickBooks consulting business."

About the Author

Michelle L. Long, CPA, MBA is the founder of Long for Success, LLC specializing in QuickBooks Online services and helping small business owners (including accounting professionals) start and grow their business. Michelle was named one of 10 Women who Inspire a Profession by Accounting Today, a Small Business Influencer Awards - Community Choice Winner by Small Business Trends, and a Financial Services Champion of the Year by the Small Business Administration in recognition of her dedication to helping entrepreneurs and small business owners. As one of the elite national trainers for Intuit, Michelle has presented numerous seminars and webinars and courses for Intuit Academy. She has presented webinars for Staples and Office Depot and spoke at various conferences nationwide. She has been quoted or mentioned in the New York Times, Inc.com, Business Week, Investor's Business Daily, WebCPA, Accounting Today and more. Michelle is the author of the books Successful QuickBooks Online Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Online Consulting Business and How to Start a Home-Based Bookkeeping Business and numerous courses for Intuit Academy. Since 2000, Michelle has helped tens of thousands of QuickBooks Online users and accounting professionals learn about QuickBooks Online in

seminars, webinars and conferences nationwide and recorded QuickBooks Online courses sold on DVD, online video or an iPad app. Michelle is a CPA, Advanced Certified QuickBooks Online ProAdvisor, holds an MBA in Entrepreneurship and is a Certified FastTrac Facilitator. Her blog was named 10 Accounting Blogs Worth Watching by Accounting Today. Her LinkedIn Group (Successful QuickBooks Online Consultants) has nearly 30,000 members and is a great resource and networking opportunity for accounting professionals.

Users Review

From reader reviews:

German Montoya:

Why don't make it to be your habit? Right now, try to prepare your time to do the important act, like looking for your favorite e-book and reading a reserve. Beside you can solve your problem; you can add your knowledge by the reserve entitled Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants. Try to stumble through book Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants as your pal. It means that it can to become your friend when you experience alone and beside regarding course make you smarter than before. Yeah, it is very fortunated in your case. The book makes you a lot more confidence because you can know every little thing by the book. So , let me make new experience in addition to knowledge with this book.

Steve Pratt:

Spent a free time for you to be fun activity to complete! A lot of people spent their sparetime with their family, or their particular friends. Usually they doing activity like watching television, likely to beach, or picnic from the park. They actually doing same every week. Do you feel it? Do you wish to something different to fill your own free time/ holiday? May be reading a book can be option to fill your free time/ holiday. The first thing you will ask may be what kinds of reserve that you should read. If you want to test look for book, may be the publication untitled Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants can be great book to read. May be it is usually best activity to you.

Jessica Keith:

The book untitled Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants contain a lot of information on this. The writer explains the girl idea with easy approach. The language is very clear to see all the people, so do certainly not worry, you can easy to read it. The book was written by famous author. The author will take you in the new age of literary works. It is easy to read this book because you can continue reading your smart phone, or product, so you can read the book within anywhere and anytime. If you want to buy the e-book, you can open up their official web-site as well as order it. Have a nice read.

Gloria Castaldo:

As we know that book is very important thing to add our information for everything. By a e-book we can know everything we really wish for. A book is a range of written, printed, illustrated or even blank sheet. Every year was exactly added. This book Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants was filled in relation to science. Spend your time to add your knowledge about your research competence. Some people has several feel when they reading a new book. If you know how big benefit from a book, you can feel enjoy to read a publication. In the modern era like right now, many ways to get book which you wanted.

Download and Read Online Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long #005HEGV9DBL

Read Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business - --Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long for online ebook

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long books to read online.

Online Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long ebook PDF download

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long Doc

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long Mobipocket

Successful QuickBooks Consulting: The Comprehensive Guide to Starting and Growing a QuickBooks Consulting Business ---Ideal for Bookkeeping or Bookkeepers, Accounting or Accountants, or Consultants By Michelle L. Long EPub