

### The E-Myth Manager: Why Management Doesn't Work - and What to Do About It

By Michael E. Gerber



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More than ten years after his first bestselling book, The E-Myth, changed the lives of hundreds of thousands of small business owners, Michael Gerber?trepreneur, author, and speaker extraordinaire?res the next salvo in his highly successful E-Myth Revolution. Drawing on lessons learned from working with more than 15,000 small, medium-sized, and very large organisations, Gerber has discovered the truth behind why management doesn't work and what to do about it. Unearthing the arbitrary origins of commonly held doctrines such as the omniscience of leader (Emperor) and the most widely embraced myth of all?e E-Myth Manager offers a fresh, provocative alternative to management as we know it. It explores why every manager must take charge of his own life, reconcile his own personal vision with that of the organisation, and develop an entrepreneurial mind-set to achieve true success.



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#### **Editorial Review**

#### From Publishers Weekly

To become an E-Myth manager, it's essential to know what you want, to discover your "Primary Aim," asserts Gerber in this sequel to The E-Myth: Why Most Small Businesses Don't Work and What to Do About It. He spells out what he thinks is needed: the E-Myth manager should have an entrepreneurial mind-set, be committed to making choices and must exercise full accountability. Some managers, he maintains, are on autopilot. He sets forth seven steps to establish a conscious organization in which conscious people can find meaning and success. The conscious organization manifests its vision through a high sense of purpose, order, integrity and meaning. A revolution in the "idea" of management is essential, Gerber stresses, one that helps people grow beyond their perceived limitations. The underpinnings of the mind-set of E-Myth managers is to think of their company as a small business, no matter its size. E-MythAi.e., entrepreneurial mythAhas become a buzz word in the corporate world, with good reason as Gerber reaffirms here. Copyright 1998 Reed Business Information, Inc.

#### Review

"Michael Gerber's E-Myth [Mastery Program] has been a valuable tool in creating an exciting and viable corporate vision and bringing Dale Carnegie Training into the next millennium." -- Michael Crom, vice president, Dale Carnegie Training"The system [in the E-Myth Mastery Program] first helped me build the 'basics' of my business and create a real and successful organization. It has also enabled me to explore what personal 'freedom' and 'joy' can mean as chairman of our now profitable business."-- William Coleman, William H. Coleman, Inc.

#### About the Author

Michael E. Gerber is a true legend of entrepreneurship. *INC*. magazine called him "the World's #1 Small Business Guru." He is the Co-Founder and Chairman of Michael E. Gerber Companies—a group of highly unique enterprises dedicated to creating world-class start-ups and entrepreneurs in every industry and economy—a company that transforms the way small business owners grow their companies and which has evolved into an empire over its history of nearly three decades.

#### **Users Review**

#### From reader reviews:

#### **Donald Hamann:**

This The E-Myth Manager: Why Management Doesn't Work - and What to Do About It book is not ordinary book, you have it then the world is in your hands. The benefit you receive by reading this book is information inside this publication incredible fresh, you will get information which is getting deeper an individual read a lot of information you will get. This The E-Myth Manager: Why Management Doesn't Work - and What to Do About It without we comprehend teach the one who reading it become critical in imagining and analyzing. Don't possibly be worry The E-Myth Manager: Why Management Doesn't Work - and What to Do About It can bring once you are and not make your carrier space or bookshelves' turn out to be full because you can have it in your lovely laptop even telephone. This The E-Myth Manager: Why Management Doesn't Work - and What to Do About It having very good arrangement in word as well as

layout, so you will not truly feel uninterested in reading.

#### James Cansler:

Reading can called imagination hangout, why? Because when you find yourself reading a book mainly book entitled The E-Myth Manager: Why Management Doesn't Work - and What to Do About It your head will drift away trough every dimension, wandering in most aspect that maybe unfamiliar for but surely can become your mind friends. Imaging every single word written in a book then become one type conclusion and explanation which maybe you never get ahead of. The The E-Myth Manager: Why Management Doesn't Work - and What to Do About It giving you one more experience more than blown away your brain but also giving you useful details for your better life in this era. So now let us teach you the relaxing pattern the following is your body and mind will probably be pleased when you are finished reading through it, like winning a game. Do you want to try this extraordinary wasting spare time activity?

#### Fred Garza:

The book untitled The E-Myth Manager: Why Management Doesn't Work - and What to Do About It contain a lot of information on this. The writer explains her idea with easy approach. The language is very straightforward all the people, so do certainly not worry, you can easy to read that. The book was compiled by famous author. The author brings you in the new period of literary works. You can easily read this book because you can read on your smart phone, or program, so you can read the book inside anywhere and anytime. If you want to buy the e-book, you can wide open their official web-site and order it. Have a nice read.

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